



A new year, a fresh start!

Empowering Partnerships

SANEC is looking forward to an exciting few months in which we will launch the 19th edition of the SANEC Business Directory 2015 in both the Netherlands and southern Africa. Furthermore SANEC organised a great New Years Reception to start the year in a festive manner.

In this issue

- [Business news](#)
- [Business Opportunities](#)
- [News from partners](#)
- [New members](#)
- [Member Deals](#)
- [Member interview](#)
- [Upcoming events](#)

Business News



Agreement with the Netherlands Consulate in Cape Town signed

Last December SANEC signed an agreement with the Netherlands Consulate General to organise three business information and networking events in support of the local Dutch business community. In addition, the Netherlands Consulate General and SANEC will jointly host a networking reception. SANEC is very pleased with this assignment and is looking forward to a successful partnership. The first event is planned for March 2015.

[» Contact Paul van den Brink for more information](#)



South African Airways launches "Go See Southern Africa" campaign

South Africa's national flagship airline and the continent's most awarded carrier, has launched the "Go See Southern Africa" campaign for both the travel trade and consumers in North America. "Go See Southern Africa" is a collaborative campaign with participation from leading tour operators, destination tourism organizations, hotels and safari lodges to generate increased awareness on travel to Southern Africa.

[» Read the full article](#)



Trade mission due to succesfull seminar on Doing Business in Angola & Mozambique

On the 12th of December SANEC, Atlantico Business Development and Fenedex held a seminar in Rotterdam, The Netherlands that attracted over 70 businesses. The seminar included several presentations which has led to negotiations for a SANEC Trade Mission from The Netherlands to Angola and Mozambique.

[» Contact Linda van Veen for more information](#)



DRC makes move to lure the South African private sector

The Democratic Republic Congo is intensifying its campaign to lure South African companies to do business in the former Belgian colony. The governor of the Orientale Province, Jean Bamanisa Saidi told CNBC Africa that the two countries needed to promote more trade and business relations.

[» Read the full article](#)



Capespan ships first grapes via Walvis Bay

Namibian grape company, Capespan, shipped a consignment of grapes to Europe via the port of Walvis Bay, Namibia. It is the first time that the company, which is based in Aussenkehr on the banks of the Orange River, shipped a consignment of table grapes through the port of Walvis Bay for Europe.

[» Read the full article](#)



Otjiwarongo Logistic Hub, Namibia

SANEC offers its members the possibility to engage in a business opportunity in Otjiwarongo, Namibia. The Logistic Hub has several opportunities around truck stop and real estate, and is strongly supported on local, provincial and national institutional level.

[» Contact Mark Reyneker for more information](#)



South African Diplomats meet Dutch companies

In December 2014 Clingendael organized a two week course on Economic Diplomacy, Sustainable Development and the Blue Economy. The seminar was attended by ten diplomats and government officials of South Africa, as well as representatives from four Dutch companies. The participating companies DAMEN Shipyards, DASUDA, Port of Amsterdam and SolarWorks! were selected with the help of SANEC.

[» More information](#)



Wind power for Maasvlakte II

APM Terminals has signed a two-year contract with Amsterdam- based NV Nuon Energy for wind powered generated electricity to power the new cranes and handling equipment at the new Maasvlakte II terminal. Maasvlakte II is said to be the world's first container terminal to achieve zero emissions both on and off site.

[» Read the full article](#)



Feasibility study for new gas pipeline between Mozambique and South Africa

The SACOIL Holdings group will conduct a technical and commercial feasibility study alongside the Mozambican and South African authorities for construction of a gas pipeline linking northern Mozambique to South Africa. The project intends to harness the commercial potential of the natural gas reserves discovered in the Rovuma sedimentary basin in the Mozambican province of Cabo Delgado, and involves the construction of a 2,600-kilometer pipeline costing at an estimated cost of USD6 billion.

[» Read the full article](#)



Groot Constantia Wine Estate Celebrations

On Tuesday the 5th of February 2015, SANEC's Dutch connection the Groot Constantia Wine Estate will celebrate 330 years of uninterrupted winemaking since 1685. At the same time the annual Blessing of the Harvest ceremony will be held and a special award will be awarded to a South African pioneer for his/or her contribution to the wine industry.

[» Read the full article](#)



Over 300 SANEC & NABC members and stakeholders at the Africa New Years Reception at Heineken

The core purpose of this evening was to network. The attendance consisted out of representatives of companies, delegates from several Ministries and counselors from African embassies. Rob Marijnen, Export Director Africa/Middle East at Heineken, gave the audience on behalf of Heineken a warm welcome.

[» Read the Flashback](#)

Business opportunities

- Investment fund wishes to fund agri-processing projects» [More information](#)
- Orson Holdings is an investor who is looking for investment opportunities in Botswana, Lesotho, Mozambique, Namibia, Zimbabwe, and South Africa. » [More information](#)
- South African event in Pretoria seeks businesses looking for expansion capital» [More information](#)

News from our members

Business School Netherlands rewarded with double accreditation



SANEC member, Business School Netherlands (BSN), is proud to announce two new, prominent accreditations from the American accreditation organisation, Accreditation Council for Business Schools and Programs (ACBSP) and the Swiss accreditation organisation eduQua. Both organisations have accredited BSN and its MBA programmes.

[»Read the full article](#)



Reinbouwgroep starts constructions at Lanoy

SANEC Member Reinbouwgroep has started the construction of a 30-bedroom flat at the Burgundy Estate. The start was celebrated with a Tuscani-Lunch where homeowners, workers, partners and government officials were present.

[» Read the full article](#)



Mozambique could become top natural gas player

Consultancy firm PriceWaterhouseCoopers (PwC) stated that Mozambique has the potential to be the

Member Interview



SANEC Member Solar Works! shares their experience of doing business in South Africa.

Click [here](#) for the complete interview

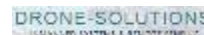
New members



[AAVN](#)



[Elizabeth Joss](#)



[Drone-Solutions](#)

world's third largest producer of Liquefied Natural Gas (LNG), but needs to secure billions of dollars in foreign investment. PwC said in a study released on that Africa's energy industry would see a boom in coming years, with Mozambique and Tanzania expected to emerge as new gas frontiers if they could get the required investment.

[» Read the full article](#)



Boskalis and Kotug merge European operations

Two major European towage players – Kotug and Boskalis – have decided to join forces and form a new alliance with a tally of more than 60 tugs. The two companies have signed a memorandum of understanding (MoU) to merge their operations in Germany, the Netherlands, Belgium and the UK.

[» Read the full article](#)

Member Deals



Braaimaster

Braaimaster offers SANEC members 10% discount on its exclusive and original South African Braai and Potjies. Bring the South African feeling to your home!

[» Click here for to get your discount!](#)



Oog voor Afrika

Oog voor Afrika is the premier Dutch travelmagazine about Africa. You will find incredible pictures, unexpected destinations, travel tips, experiences and interviews in this 116-page, luxurious glossy magazine. Publishing dates are the 14th of January, May and September 2015. SANEC members receive a discount for a one-year subscription; only €12,95, leading to a discount of €7!

[» Subscribe here](#)



Het Wijnhuis Culinair

The perfect wine for the perfect moment, as a SANEC-Member you receive discount on 'Groote Post The Old Man's Blend White 2013' for SANEC- Members only € 5,75 (Excl.) and on 'Groote Post The Old Man's Blend Red 2012' € 6,95 (Excl.)

[» More information!](#)



[Linguisine](#)

[Gerbren Haaksma Advisering](#)



[FORU-Solutions](#)



[AVIT](#)



[Lutèce](#)

ALLEN & OVERY

[Allen & Overy](#)



[SUN Energy South Africa](#)



[Barentz](#)



[South West Gauteng College](#)

Upcoming Events

5 Feb 2015 **NL** Seminar

[1st SANEC Knowledge Tour 2014 & Networking Cocktail](#)

17-18 Feb 2015	SA	Supported Event	<u>Africa Energy Indaba – Energy the key driver for Africa’s economic growth</u>
25 Feb 2015	SA	Conference	<u>The AIR CARGO AFRICA 2015 mini conference</u>
10 Mar 2015	SA	Seminar	<u>Startupbootcamp launch event South Africa Johannesburg</u>
18-20 Mar 2015	SA	Seminar	<u>3-DAY DesignThinkers BOOTCAMP</u>
26 Mar 2015	NL	Networking Event	<u>Launch 19th Business Directory 2015 & South Africa Road Trip Musical</u>
12 Mar 2015	SA	Seminar	<u>Startupbootcamp launch event South Africa Cape Town</u>

